## The Australian Health Service Alliance



Operating for more than 20 years

Represents 27 of the 37 private Health Insurance funds in Australia

Health funds are small to medium in size and are located nationally

AHSA's market share is 19.06% which covers 2.17 million Australians

Funds pay more than \$2billion in benefits to healthcare providers annually







**NIB** 



**AHSA** 

**BUPA** 



Medibank

**AHSA** is the third largest health insurance buying group

ARHG

HCF

**HBF** 

MARKET SHARE BY BUYING GROUP **SOURCE: APRA DATA** 



**AHSA** is a not-for profit organisation whose primary purpose is to provide services for its participating health funds

## **AHSA Services for Participating Funds**



Commercially Advantageous **Provider Relationships** 

**Hospital Contracting, Medical Agreements** 



**Data** Management

Hospital HCP, Medical, **Prosthesis, Ancillary** 



**Fund Education** 

**Training** 



Support Services

Clinical Advice, Helpdesk, Website, Utilisation **Analysis, Consulting, Audits** 

## **Other Services:**

**Industry** Representation Research, Analytics and Monitoring **Industry Environment** 

**Initiatives** and Strategic **Projects** 

## **BENEFITS**



AHSA exists for its members. Our mission is to provide our participating funds with services that enable them to successfully compete in their marketplace.

Around 90c in every \$1 earned by health funds is paid in benefits. The bulk of this is paid to hospitals. This means that the hospital agreements AHSA negotiates on behalf of participating funds are vitally important to their viability.

The strength of AHSA is the combined market share of the participating funds which enables AHSA to negotiate commercially advantageous relationships on their behalf.

The success of AHSA is tied to the success of our participating funds and vice versa

The key strength of AHSA's success is the combined expertise of the AHSA staff including hospital negotiators, clinical staff (doctors and nurses), health information managers, trainers for fund education, analysts, IT staff, and compliance staff.

**Contact us** 

